

# SCIMITAR IX

## The Newsletter for Region IX's Delta Chi Alumni

### Region IX Calendar of Events

**9-10 Jun 2018**

Region IX Alumni Leadership Retreat, Baltimore MD

**1-5 Aug 2018**

61st International Convention, Denver CO

**11 Aug 2018**

Region IX South Recruitment Event, Durham Bull's Stadium Durham, North Carolina

**14-16 Feb 2019**

Region IX Regional Leadership Conference, USP Campus

### Regent Campus Visits Fall 2018

The Regent is currently planning visits to seven chapters this fall:

- **USP**
- **Lehigh**
- **East Stroudsburg**
- **Pittsburg**
- **Duquesne**
- **Johnstown**
- **Ferrum**



## You're Invited to the Region IX Alumni Leadership Retreat, June 8-10

Region IX will hold its second annual Alumni Leadership Retreat on 8-10 Jun 2018 in Baltimore, MD. All Regent IX BB, Alumni Board of Trustee Chairmen, ABT members and interested alumni brothers are invited to attend. The Retreat will be held at the Sheraton Baltimore North Hotel. Located in the Towson business district, Sheraton Baltimore North Hotel is positioned near Baltimore's Inner Harbor, Oriole Park at Camden Yards, Ravens Stadium and Timonium Fairgrounds, and just 45 minutes from BWI Airport.

[Check it out at <http://www.sheratonbaltimorenorth.com/>.]

The hotel is connected via skywalk to Towson Town Center, Maryland's largest mall, putting an endless array of shops should a wife or significant other wish to join you and need a way to spend



## **WANTED!**

### **Wilmington Chapter BB**

Dane Young, the BB for our Wilmington's Chapter moved to Charleston SC and resigned. We are currently looking for a replacement. Although IHQ has a lot of standards for a good BB, what the Wilmington chapter needs is a good coach to guide the young Executive Board.

The Wilmington Chapter is comparatively young — it was founded about 12 years ago — and has struggled with maintaining numbers, hovering around 30 members. They need significant help in recruiting.

In the past they have had some minor problems with individuals hazing that have been resolved through the chapter's judicial board. The new BB will need to monitor this aspect of the chapter's behavior.

If you are interested in meeting the Executive Board or learning more about the Wilmington chapter, the Board will be holding its 2018-2019 strategic planning meeting on Saturday, 2 Jun, at the Hillsborough NC Holiday Inn Express. Contact the Chapter "A" Ivan Browning [910-228-6136] or the Regent Gene Dorris [919-259-9234].

his or her time. In addition to function rooms for our retreat, the hotel offers a heated indoor pool, a Sheraton Fitness Center and a complimentary shuttle within a five-mile radius, including to the Baltimore Light Rail Station.

Meetings will begin at 10:00 AM on Saturday morning with a working lunch and an afternoon session followed by a reception for area alumni interested in helping support a future colony at Towson. Delta Chi is now scheduled to land an expansion team on the Towson campus in the fall of 2019. Vice Regent Darren Talbot is arranging for a brotherhood dinner immediately following the reception for Retreat participants. The retreat will close on Sunday morning with an action planning session in the morning.

We have invited two key members of the IHQ team to attend the Retreat, Alex Brown, Director for Alumni Development, and Zac Hamilton, the Leadership Consultant who recently led the expansion team in establishing the Chapel Hill Colony. We have asked both to share with us their vision of the future of Delta Chi in terms of the fraternity's efforts to establish new colonies and new alumni chapters.

The cost of the retreat will be \$50 per person. This covers your lunch and cost of the function room. The cost of your room [around \$110 per night] and dinner is separate. The Regent is hosting the alumni reception on Saturday evening. We want to see at least one alumni leader from each of our 18 chapters and two colonies at the Retreat. We also would like to have at least one member from each of our Alumni Chapters participate.

Any Delta Chi alumni who is interested in getting involved is welcome. There are a lot of opportunities for everyone to have a role in building a stronger and more active brotherhood. If you intend to come, RSVP Gene Dorris by phone [919 259-9234], email [[genedorris@gmail.com](mailto:genedorris@gmail.com) or [regent9@deltachi.org](mailto:regent9@deltachi.org)], or snail mail [1600 Greyson Place, Hillsborough NC 27278].



## GAMES ON! Chico State and Chapel Hill Initiate Founding Fathers

Delta Chi launched two new colonies this past spring — one at California State — Chico and a second at University of North Carolina — Chapel Hill. Both colonies initiated their founding fathers this past month with 26 new brothers joining the bond at Chapel Hill and 56 new brothers at Chico. At Chapel Hill the IHQ team established a new alumni group to support the expansion, naming Mario DePollo as the Alumni Board of Trustees President and Jeff Clemons the chapter “BB.” Mario is a 1988 graduate of the University of Florida and Jeff was a 2002 graduate of Alabama.

IHQ is planning three more colonies in the fall of 2018 with expansion teams going to University of Nebraska-Omaha, University of Alaska-Anchorage and Virginia Tech University. Region IX has one more expansion in planning stages and this is with the colonization of Towson University in the fall of 2019. With the additions of Chapel Hill, Virginia Tech and Towson, Region IX will have a total of 22 chapters and colonies with the expectation that Delaware will receive its charter sometime in 2019. Likely Region IX will still be second in size behind our brothers to the South — Region VIII.

Gregg Caufman, the current ABT President for Ferrum, is taking the lead on organizing alumni support for Virginia Tech. Darren Talbot, a Vice Regent, is the lead on the expansion at Towson University.



## How Region IX's Chapters Rank

We recently ran across a website that ranks all fraternity chapters across the United States. We took advantage of their research to see how Delta Chi chapters in Region IX fared against our competitors. The data seems to be from 2017 and probably is not the most up to date in ranking. The data also does not seem to be comparable across campuses.

Region IX's chapters did very well in this ranking process with 7 out of our 19 chapters and colonies ranking #1 on their campus. [Chapel Hill is not included in the list because it was not scored, having only been established this semester.] This list of seven does not include Ferrum where Delta Chi is the only National Fraternity on the campus. The Ferrum chapter however had the highest raw score of any of the Delta Chi chapters, hinting that Ferrum will do well against all competition when more National fraternities colonize at Ferrum.

Four of our chapters ranked second on their campuses — Duquesne, Fredonia, George Mason and USP. We might argue here that these chapters over the past year may have caught up and are actually the leaders on their campuses today. This is especially the case at George Mason where a strong recruitment over the past year has increased the chapter's competitiveness.

In the case of William & Mary we have a situation where the rating does not capture the reality. William & Mary has been ranked by its university as the top chapter on campus for the past two years. Our own visit to the William & Mary confirms our belief that they are top dog on their campus. Penn State — we might also argue — deserve a high ranking. The chapter leadership has been out front in supporting reforms of the Greek system at College Station and has won the esteem of the university administration.

This leaves us with Delaware, Gannon and Wilmington that scored relatively low. All three

— two chapters and one colony — have struggled over the past two years and their ranking reflect those problems.

An even more interesting phenomenon is the scoring of the four Delta Chi chapters that lost their charters for hazing in the past 12 months. Charlotte, East Carolina and Washington scored in the bottom quartile on their respective campuses — evidence that no matter how good you think you are — people know when something is not right with your chapter. Only Michigan State scored relatively well of the four chapters losing their charters and this may well represent the general malaise of Greek life on the Lansing campus.

<b>1. American</b>	<b>1 of 20 [67.13]</b>
<b>2. Behrend</b>	<b>3 of 4 [49.33]</b>
<b>3. Delaware</b>	<b>24 of 30 [60.47]</b>
<b>4. Duquesne</b>	<b>2 of 11 [69.84]</b>
<b>5. East Stroudsburg</b>	<b>1 of 5 [75.70]</b>
<b>6. Ferrum</b>	<b>1 of 1 [93.20]</b>
<b>7. Fredonia</b>	<b>2 of 4 [64.76]</b>
<b>8. Gannon</b>	<b>6 of 7 [66.70]</b>
<b>9. George Mason</b>	<b>2 of 19 [65.60]</b>
<b>10. Johnstown</b>	<b>3 of 4 [73.33]</b>
<b>11. Lehigh</b>	<b>1 of 23 [73.4]</b>
<b>12. Penn State</b>	<b>7 of 47 [74.23]</b>
<b>13. Pittsburg</b>	<b>1 of 21 [68.07]</b>
<b>14. Radford</b>	<b>1 of 14 [68.58]</b>
<b>15. USP</b>	<b>2 of 4 [75.00]</b>
<b>16. VCU</b>	<b>1 of 24 [74.32]</b>
<b>17. West Chester</b>	<b>1 of 17 [71.36]</b>
<b>18. William and Mary</b>	<b>10 of 21 [63.18]</b>
<b>19. Wilmington</b>	<b>13 of 18 [67.52]</b>

### Chapters Losing Their Charters 2017

<b>Charlotte</b>	<b>19 of 21 [53.37]</b>
<b>East Carolina</b>	<b>16 of 21 [61.45]</b>
<b>Michigan State</b>	<b>9 of 41 [68.75]</b>
<b>Washington</b>	<b>31 of 32 [57.43]</b>

## Summer Recruitment 2018: Bring a Potential Delta Chi to a Durham Bulls Game, 11 August

As many of you may know we had a headquarters team here at Chapel Hill setting up a colony during the spring semester lead by Zac Howell, one of our leadership consultants. Zac previously was the "A" of the Mississippi State Chapter and brought a number of interesting ideas from his time in Region VIII.

One of Zac's suggestion was to have a region wide summer recruitment event. In Region VIII all of the chapters meet at an Atlanta Braves game with their recruitment candidates in early August. Alumni also participate and it turns into a powerful brotherhood experience. Zac suggested we try to do a similar event in Washington DC for a Nationals game.

This is a great idea and one that we want to follow up and develop. Currently, however, we don't have sufficient manpower and commitment pull of such an event Region wide. After some discussion we decided to try a pilot this August, working with the Chapel Hill colony and the Wilmington chapter. We are also interested in seeing

whether our chapters at Virginia Commonwealth, Radford and Ferrum are interested in participating.

The plan to have each chapter invite incoming Freshman candidates to join Delta Chi to join brothers at a Durham Bulls game on Saturday, August 11. The minimum requirement for a chapter or colony to

participate will be to have 5 brothers and 5 rushees attend.

In cases where the university had implemented delayed rush, we recommend that the invitees be sophomores.

This is not just an undergraduate recruiting event. We hope to have alumni participate also and

help demonstrate that being a Delta Chi is a lifetime experience. The event can also be a catalyst to launch a Raleigh-Durham Alumni Chapter. If you are an interested alumni in joining the game or helping set up a new Alumni Chapter, please contact the Regent, Gene Dorris [919 256-9234 or [regent9@deltachi.org](mailto:regent9@deltachi.org)]. [And if you know of an incoming Freshman who would make a good Delta Chi, please let us know also.]



# Creating a Chapter Scholarship Account [CSA] for Your Chapter

The Delta Chi Educational Foundation [DCEF] provides a number of services that most chapters fail to take advantage. One of the better ones is the Chapter Scholarship Account [CSA]. I only found out by accident about this great idea when our Vice Regent Greg Otten called to ask me about the status of the American University chapter account. I had no idea about the CSA but have learned a lot since that phone call.

Here is how a CSA might work. Your Alumni Board of Trustees first appoints a Scholarship Committee to set up an account with the DCEF. The purpose of the account is to be able to provide scholarships, academic awards, educational expenses, leadership development opportunities or other programs the Scholarship Committee creates.

Money for the CSA can come from alumni donations, alumni pledges for recurring gifts or chapter assessments. Even friends of the chapter who are not Delta Chis can donate money — and there is a tax incentive for donating. Usually there is a time limit for how long a chapter has to raise the minimum balance of \$10,000— three years seems to be the norm. To activate the account and distribute scholarships the fund needs a minimum of \$10,000 in the fund itself.

According to Jim Marascio, Chairman of the DCEF, the DCEF may manage the fund either as a separate account or a part of its larger investment portfolio. A Chapter Scholarship Committee usually made up of alumni officers distributes the grants and scholarships from the fund. The Scholarship Committee can make grants up to ninety percent of the net income from the prior fiscal year. The Committee cannot make grants if the account would fall below the account minimum of \$10,000.

There are currently four chapters in Region IX that have CSA — American, Behrend, Penn State and James Madison. The Behrend CSA is not fully funded, and James Madison is no longer an active chapter. The James Madison agreement however has an interesting clause that allows their fund to go for scholarships to other Virginia chapters.

We can be doing more with Chapter Scholarship Accounts in Region IX. If you are interested in working on a Region Scholarship Committee to promote these accounts, let your Regent know. This will be one of our major Region IX initiatives in the 2018-2019 academic year.