

SCIMITAR IX

The Newsletter for Region IX's Delta Chi Alumni

Region IX Calendar of Events

6 Feb 2019

Delta Chi's International Chapter Meeting at 21:00 EST; "AA" Aaron Otto and DCEF Chairman Lyle Sprinkle will host this annual event

16-18 Feb 2019

Region IX Regional Leadership Conference USP Philadelphia – "AA" Aaron Otto and Director for Fraternity Growth Heather Lockwood to attend.

30-31 Mar 2019

Duquesne Chapter 25th Anniversary Celebration at the Pittsburgh Downtown Double Tree

27 Aug 2019

Headquarters Team lands at Towson University, Maryland to launch new colony and recruit "founding fathers"

27-29 Sep 2019

3rd Region IX Alumni Leadership Retreat
Front Royal VA; All Region IX Alumni Invited to Attend

RLC 2019; Philly! Here Delta Chi comes!

We are two weeks away from Region IX's 2019 Regional Leadership Conference [RLC]. This year the RLC will take place on the University of Sciences campus in Philadelphia from 15 to 17 Feb 2019. We have arranged hotel space for those needing accommodations at the Sheraton Philadelphia University City Hotel.

In order to take advantage of the fact that Delta Chi is offering one alumni and five undergraduate training programs – "B," "E," "F," AMC and Recruiting – the Region IX Executive Committee [REC] increased the fee to \$500 to cover five undergraduates delegates and one alumnus delegate – all in one package.



The Volunteer Training Program is on this year's program. Delta Chi rolled it out at the International Convention in Denver last summer. Seventy plus alumni participants gave it rave reviews. The program provides new and old volunteers with information and skills on how to be more effective in interacting with undergraduates. Greg Cauffman – a long time alumnus volunteer who has served as Ferrum's ABT Chairman and currently is Virginia Tech's "BB" – will



The Aaron and Lyle Show: Live on 6 Feb 2019



You are warmly invited to join **Delta Chi's Annual International Chapter Meeting** on 6 Feb 2019 at 21:00 EST.

"AA" Aaron Otto and Delta Chi Education Foundation [DCEF] Chairman Lyle Sprinkle will host this annual event. Aaron and Lyle will share insights into the growth, expansion, and direction of the Fraternity while giving participants a chance to hear about Delta Chi's Strategic Initiatives, new directions in alumni engagement, and the strides being made in civic responsibility.

Participants will also have a chance to ask questions. If you wish to take part, you can connect by using the following credentials: 877 229-8493 115006. We hope you will join us for this event. If you have any questions, feel free to contact us for information.



moderate the workshop.

If you are an alumni and wish to attend, please check with your chapter to see who the alumnus delegate is. If the seat is not open, and you still want to go, there may be vacant seats at other chapters. If not, the cost is only \$75 to join.

In addition to the standard training modules, participants will also have the opportunity to meet International President and "AA"

Aaron Otto and hear his State of the Fraternity address. Regent Gene Dorris will update delegates on what's happening in Region IX, and Peter Lane from the Delta Chi Education Foundation will deliver his famous lecture on Aficionado – how to be a Fraternity Gentleman.

Saturday night's "dry event" will include dinner and bowling at Lucky Strike in downtown Philadelphia. According to Lucky Strike, their facility is a hip, open-atmosphere venue, featuring two floors of fun – 24 bowling lanes, ping pong and billiards tables, a DJ, and plenty of VIP and lounge seating. We will be providing bus service between the Hotel and Lucky Strike during the evening.

The Conference will close on Sunday morning with a strategic planning session on how to grow Delta Chi in the Mid-Atlantic States. Heather Lockwood, Director for Development, will share her strategy and discuss how she grows colonies into new chapters.



BOR Adopts New Alcohol Policy; No Hard Booze in Fraternity Housing

The Delta Chi Board of Regents [BOR] unanimously voted to adopt the North American Interfraternity Conference's (NIC) alcohol-related policy at its San Antonio Meeting on 25 Jan 2019. The new policy prohibits the presence, consumption, and use of any alcohol product containing more than 15% alcohol-by-volume (ABV) at any chapter facility or chapter event, except when served by a licensed third-party vendor.

The BOR's decision follows after the NIC's near unanimous vote of its sixty-six [66] member fraternities last August in setting the new standard for Greek life. The policy takes effect on 1 Jun 2019 and impacts directly the 66 international and national fraternities, their 6100 chapters and 380,000 members.

In putting forward this new standard, the NIC recognized that over the past two years, nearly all hazing and over-consumption deaths have involved students consuming high-percentage alcoholic beverages. The NIC felt it was important to act with one voice to implement effectively an industry-wide standard rooted in research from substance abuse experts to ensure the safety of fraternity members.

The BOR recognizes that this is the first of several steps that both NIC and Delta Chi will be making in order to increase the level of safety for our undergraduate members over the next two to five years. By taking these



steps in unison with the NIC membership, the new policy initiatives will insure a level playing field

throughout the fraternity world.

Alumni and members who have questions related to the adoption of the new alcohol policy can contact the Regent Gene Dorris directly either by email [regent9@deltachi.org] or by phone [919 259-9234]. In the coming months, Delta Chi is committed to the continued education of our members as we move toward the implementation of the policy this summer.

BOR Incorporates Martlett Inc

In another landmark decision at the same meeting in San Antonio in January, the BOR also voted to create a holding company, Martlett Inc., incorporating a non-profit entity organized for the exclusive purpose of holding title to Delta Chi's various properties and to keep them safe from legal actions. Delta Chi Legal Advisor David Gault drafted the articles of incorporation as a further step to protect Delta Chi's assets in a world where litigation is a norm and not an exception. Reflecting Delta Chi's future move to Indianapolis, Gault will be incorporating Martlett under the laws of Indiana. From three to five directors will manage the new entity. The Corporation directors will be unpaid and appointed by the BOR.

Rapid Expansion Ahead For Delta Chi and Region IX thru 2025

During the historic San Antonio BOR Meeting, Delta Chi's Director for Expansion Heather Lockwood confirmed plans in the fall of 2019 for Delta Chi to colonize Towson University in Region IX. As Heather noted, Delta Chi's strategic initiatives foresee the fraternity adding five new chapters per year through 2021. This requires colonizing the same number of campuses or more each academic year to meet this goal. IHQ hopes to have up to ten Leadership Consultants this fall to push for expansion.

Current plans call for the following new colonizations over the next three years:

- Spring 2019: Denver University, University of Nebraska at Omaha
- Fall 2019: University of Nevada-Reno, **Towson University**
- Spring 2020: Loyola of New Orleans [San Diego State*]
- Fall 2020: Texas, [New Mexico,* New Mexico State*]
- Spring 2021: Washington
- Fall 2021: West Virginia

* Campuses Yet to Meet Expansion Criteria

Currently Region IX has three colonies – Delaware, Chapel Hill and Virginia Tech. Of these Heather is expecting that Delaware will receive its charter this spring. Chapel Hill is likely to receive its charter one year from now; and she is hoping that Virginia Tech will receive its charter in the fall of 2020.

Heather recognizes that our alumni have a strong desire to return to home chapters. In order to help sort which campuses are best for return or for first time colonization, she has created a 15 Point Check List. These requirements include:

1. Designation as a High Priority Return [or New] Campus
2. Undergraduate enrollment from 8000 to 28000 students
3. Greek Life Population 14% or higher of Undergraduates
4. Residential [versus a Commuter] Campus
5. Fraternity Chapter Sizes between 40-70 members
6. Advantageously Situated Geographically to be supported by other chapters
7. Public [versus Private] University
8. One hundred or more alumni within a 30 mile radius of the campus
9. Planned expansion not reached the saturation point
10. University supports the Greek system
11. IFC has a positive image on campus
12. Graduation Rate of 60 percent or better



13. Freshmen Retention Rate of 80 percent or better
14. Admission Rate of 60 percent or less
15. Fraternity GPA 3.0 or better

Heather believes that Region IX is one of the stronger areas for future expansion because of the strength of Delta Chi in the Mid-Atlantic states and the superior quality of our colleges and universities. Based on Heather's aggressive program for expansion, Region IX could grow from its current 21 chapters and colonies today to 26 to 28 campuses by 2025. In order to do this we will need a strong

alumni base to support the many new alumni boards of trustees necessary to help manage new Delta Chi chapters.

If you are interested in serving as an Alumni volunteer on the future Towson Alumni Board of Trustees or in other capacities, please contact Vice Regent Darren Talbert [904 536-8990 or darren.talbert@gmail.com.] Darren is currently assisting in the pre-planning for the new colony and is looking for up to one dozen volunteers living in the greater Baltimore area.

Farewell to 314 Church Street!

In 2018, the Board of Regents [BOR] voted to move Delta Chi's International Headquarters [IHQ] from Iowa City to Indianapolis. With the on-boarding of Jerod Breit as Delta Chi's new Executive Director, the process in making the move has accelerated. Jerod reported to the BOR in San Antonio that Delta Chi is now looking to purchase a property in Indianapolis this spring with a move on or about 1 Aug 2019 to Indiana.

This transition will be a painful one. Because of family commitments, some of our long time staff who have been with Delta Chi for many years will not be able to make the move with us. An important part of the transition process will be insuring that the skills and institutional memory of our key staff members are transmitted to a new team.



[According to Ray Galbreath, the "ghost" of 314 Church Street has also opted to stay in Iowa and not join the move to Indiana.]

Delta Chi will also be selling our headquarters office in Iowa City. This truly iconic building has been a part of the folk lore and history of the fraternity for decades. Hopefully, our new office building will bring with it the same ambiance that has graced us at 314 Church Street.

We will keep you updated as we have more information on the new

IHQ building.

END NOTE: If any alumni needs more information on the RLC, please contact Regent Gene Dorris at 919 259-9234.